



AC-IAIP CONNECTIONS

OCTOBER 2019

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Connect with us:

<https://www.linkedin.com/in/iaipac>

Twitter: @AC_IAIP

www.aciaip.com

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PRESIDENT'S MESSAGE

Hello Friends and Fellow Members of AC IAIP. Can you believe it's Fall Season already? The leaves are turning into their beautiful red, orange and yellow colors and the morning air is starting to get cooler. You can even smell the Pumpkin spice in the air when you go shopping.

October is the month for "Halloween" for most people, but for others it is considered "Breast Cancer Awareness Month". Therefore, at our monthly meeting we will have a special guest speaker Linnea Brown. She will be speaking on Breast Cancer and women's health. Linnea is also part of the "Shirley Mae Breast Cancer Assistance Fund". Donations will be collected in honor of one off our own members, Peg Miedel. All donations collected will go to the "Shirley Mae Breast Cancer Assistance Fund". Please join us on October 23rd and show your support by wearing something "PINK".

Our Association has several great Education Fundraisers that we welcome everyone to participate in. Who doesn't like getting a beautiful "Michael Kors Handbag"? Some lucky person will have a chance to win this handbag by purchasing a raffle ticket(s). It would make a great holiday gift if you don't wish to keep it for yourself. (Details attached in this Newsletter.) Please show your support by purchasing a raffle ticket(s).

If you are not into Designer handbags, well no problem. We have just the thing for you. We are selling great Gourmet Soup Mixes now through November. These soups are delicious and so easy to make. There is NO MSG, FILLER, PRESERVATIVES, OR SALT and most are Gluten Free. Each soup you purchase makes 2 QUARTS which is enough for everyone in the house to enjoy. I must say, I tried the "Candlelight Corn Chowder" that was prepared by our own member Jackie Bruno and I have to say this soup was a great hit. These soups make great gifts and stocking stuffers for the holidays or just for a quick meal on those upcoming cool winter days. Buy four soups and get special pricing. You will not be disappointed.

NJ Council of IAIP Day is just around the corner on October 26th in East Windsor, NJ. It is a full day of CE class, Business meeting, Awards Luncheon and CLP class. Do not forget to submit your Registration form. Also, if anyone applied for an award, Good luck! I will be there and hope to see others there as well.

In fellowship,

Marilyn Surma, CPIW - President 2019 - 2021



AC IAIP – COMMITTEES

2019 - 2020

<u>COMMITTEE</u>	<u>CHAIR</u>	<u>CONTACT EMAIL</u>
Audit	Joanne Adams Barb Whitlock	joanneadams54@gmail.com bwhitlock1029@yahoo.com
Awards	Joanne Adams Barb Whitlock	joanneadams54@gmail.com bwhitlock1029@yahoo.com
Bylaws/Standing Rules	Fran Yotsko	fyotsko@verisk.com
Dinner Meetings	Kelly Rimmele	krimmele@glenninsurance.com
Golf Outing	Mary Corvaia Joanne Adams	mcorvai@nationwide.com joanneadams54@gmail.com
Holiday Party	Gina Lushina Deb Swanseen	glushina@glenninsurance.com dswanseen@gmail.com
IT/Communications	Deb Swanseen	dswanseen@gmail.com
Legislation	Mary Corvaia	mcorvai@nationwide.com
Membership	Jackie Bruno	jacqueline.bruno@verisk.com
Newsletter	Fran Yotsko	fyotsko@verisk.com
Nominating	Gina Lushina	glushina@glenninsurance.com
Programs	All Members/Kelly	Krimmele@glenninsurance.com
Public Relations	Peg Miedel	mmiedel@comcast.net
Safety	Fran Yotsko	fyotsko@verisk.com
Scholarships	Barb Whitlock	bwhitlock1029@yahoo.com
Ways & Means/Fundraising	Mary Corvaia	mcorvai@nationwide.com



AC IAIP MEETING DATES/PROGRAMS

2019 - 2020

September 18, 2019	Regular Business Meeting
October 23, 2019	Breast Cancer Event
November 20, 2019	Email Etiquette
December – TBD	Holiday Party
January 15, 2019	Fire Extinguisher Demo
February 19, 2019	Membership Drive
March 18, 2019	K9 Dogs/Care Dogs
April 15, 2019	Operation Smile/Nominations
May 20, 2019	Golf Outing
June 17, 2019	Installation of Officers





NAIW d/b/a AC IAIP

October 23, 2019 Meeting

Date: October 23, 2019

Time: 5:30pm Gather – 6:00pm Dinner

Place: Sal's Café
501 New Road, Somers Point, NJ 08244

Breast Cancer Awareness Meeting – Our speaker will be Linnea Brown, BA, RN, OCN, CBCN. Linnea will talk about breast cancer and women's health (attached is her bio). Linnea is also a board member of the Shirley Mae Breast Cancer Assistance Fund. It will be a special night for all – please dress in pink to show your support. We are looking for donations - anyone donating \$5 or more will have a chance to win a prize. All proceeds will be donated to the Shirley Mae Breast Cancer Assistance Fund. See the attached for more information on the SMBCAF and for the donation form to bring the night of the meeting. We ask that everyone do their best to ask co-workers and family members to attend and/or donate to this very worthwhile cause that has touched all of our lives in some way.

Dinner Choices:

- Baked Lasagna
- Cavatelli with Chicken and Broccoli in Garlic and Oil
- Shrimp Francaise – Shrimp in Lemon and Butter Sauce

Dinner includes soup or salad, coffee/soda and dessert as well as tax and gratuity

Cost: \$25 per person

For reservations please contact Fran Yotsko at fyotsko@verisk.com or 215-778-4506 by 10/18/18. Please provide your name, dinner choice and phone number.

Linnea Brown

BA, RN, OCN, CBCN



Linnea Brown received her BA in Biology (1971) from Eastern Baptist College (Eastern University). After being an “at home Mom” for many years, she returned and received her Allied Health Diploma (RN) from Atlantic Cape Community College (ACCC) 1990. She spent her entire healthcare career within the AtlantiCare System as an oncology staff nurse, Oncology Clinical Research Coordinator in partnership with Thomas Jefferson University Cancer Center, and Breast Health Coordinator at AtlantiCare Cancer Care Institute Partnering with Fox Chase Cancer Center. During her tenure with AtlantiCare she earned the national certifications for Oncology Nursing (OCN) and Breast Care Health (CBCN). Linnea retired from AtlantiCare in 2016.

While working as a Staff Oncology Nurse, Linnea started and facilitated the Breast Cancer Support Group and for several years formed a large “team” of survivors from AtlantiCare that participated in the Susan G. Komen Race for the Cure. She served on the Susan G. Komen Community Resource Committee. As the Clinical Trials Coordinator, she served on the AtlantiCare and the Thomas Jefferson University Cancer Center Institutional Review Board. She volunteered as a facilitator the AtlantiCare Hospice Grieving Support Group.

When Linnea became the Breast Care Coordinator (now more commonly known as “Navigator”) for Breast Health, she personally “guided” over 1000 women from surgery through treatment as their medical resource person, support system (support group facilitator), community resource guide and “cheerleader”. She served the AtlantiCare Breast Care Leadership Committee, organized breast cancer tumor view boards, facilitated Breast Cancer Program Certification process, and served on several community service boards (Gilda Club Education Committee, Shirley Mae Breast Cancer Assistance Fund, Ladies Blue Fish Tournament, ACS “Look Good Feel Better “ Program and AtlantiCare Breast Health Signature Event planning board.

Linnea has participated with Stockton University Physical Therapy related to the benefit of exercise during treatment of breast cancer. She co-authored the published complimentary medicine chapter in the “Fox Chase Breast Care Navigator’s Guide”.

Although retired, Linnea remains active with her family (husband, Jay; four grown children and 9 grandchildren) in her community. She currently is on the Staff Parish Relations Committee and is a Parish Nurse at her church. The Shirley Mae Breast Cancer Assistance Fund remains close to her heart and is in direct contact with women seeking financial help. She also remains an active participant in the SMBCAF and Michael J. Pancreatic Fund Breakfast at their annual fundraiser Race/Walk. She is a Women’s Heart Champion, for Virtua Hospital. Her commitment to women’s health remains a priority in her life.



As everyone is aware - October is the National Breast Cancer Awareness Month. Our October meeting will be dedicated to Breast Cancer. The meeting will be held on Wednesday, October 23^h, 2019. Jackie Bruno and Fran Yotsko will be hosting the meeting all geared towards women's health and breast cancer awareness.

Once again, we want to dedicate this meeting to our own Peg Miedel, who has been battling this awful disease over the past few years and is currently in remission. We will be collecting donations for the Shirley Mae Breast Cancer Awareness fund and the money will be donated in Peg's name. We ask that everyone try their best to get donations from co-workers, families and friends that can be brought to the meeting that night. We have invited Annie Neustadter, the founder of the Shirley Mae foundation and daughter of Shirley Mae and a breast cancer survivor herself to the meeting. We will present the donations to her at the meeting that night if she is able to make it. Also, we will have an interesting speaker to discuss breast cancer and women's health. More information on the speaker in the next issue. Since it is a local foundation and a great cause – we hope everyone will contribute to this worthwhile cause.

We will be raffling off some very nice items to anyone who makes a donation of \$5 and more to this worthwhile cause. You do not have to be present at the meeting to win. Please pass this on to your co-workers, friend and family.

If you can't make the meeting you can send the donations to Fran Yotsko at the address below so that your name can be included in the drawings.

Thank you for you continued support.

Francine Yotsko
17 Sugarbush Drive
Sicklerville, NJ 08081



DONATION FORM

NAME: _____

ADDRESS: _____

PHONE#: _____

EMAIL: _____

Thank you for your support to this worthwhile cause.

Shirley Mae Breast Cancer Assistance Fund

PO Box 3265

Margate, NJ 08402

www.shirleymaefund.org

2019/2020 AC-IAIP
Education Fundraiser
Michael Kors Pocketbook
All entries need to be postmarked by 11/9/19
Drawing will be held on 11/20/19



FRONT



BACK

2019/2020 IAIP AC Education Fund Raiser

Michael Kors Pocketbook

Tickets: **\$10.00 each 3 for \$20.00**

Return tickets and check payable to:

“IAIP – AC (Atlantic County)”

c/o: Debbie Swanseen

P.O. Box 239

New Gretna, NJ 08224

Must be Postmarked by November 9, 2019

Drawing will be Wednesday November 20, 2019

Name _____

Address _____

City State & Zip _____

Email or Phone # _____

2019/2020 IAIP AC Education Fund Raiser

Michael Kors Pocketbook

Tickets: **\$10.00 each 3 for \$20.00**

Return tickets and check payable to:

“IAIP – AC (Atlantic County)”

c/o: Debbie Swanseen

P.O. Box 239

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New Gretna, NJ 08224

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Address _____

City State & Zip _____

Email or Phone # _____

COOKE TAVERN SOUP



FUNDRAISER

At our September Meeting it was decided that we would be selling “Cooke Tavern Soups” as one of our Fundraisers for this year. Jackie Bruno will be running this fundraiser for our group. The company sent her a sample soup and she made a pot and brought it to our September 18, 2019 meeting for all to try. It was delicious and took very little time to make. We all agreed that this should be an easy item to sell to family and friends especially with the holiday season right around the corner. The best part is the potential profit we can make. Each soup sells for \$8.00 and we make ½ of that as profit. We are hoping to have everyone sell between 10-20 soups. They have a special 4 soups for \$30.00 deal which really helps boost sales.

Everyone in attendance at the September meeting was given an order form. On this form is a description of the 14 different soups that are available, the ingredients each package contains and any extra items that will need to be add. There is also a symbol which identifies which soups are gluten free. If you would like an order form please contact Jackie directly at Jacqueline.bruno@verisk.com. Jackie recently sent all members an email with the order form for the fundraiser.

We decided that our September meeting would be the kick-off for this fundraiser. We all agreed that October and November would be great months to sell these soups with all the upcoming holidays. This fundraiser will end in November to allow enough time for the soups to be delivered before Christmas so they could be used as gifts. All order forms and money must be turned in at the **November 20th** Business meeting. This timeframe should allow for everyone to get their orders to Jackie so she can get the total order placed, paid for, the completed order shipped in and enough time for her to separate it down so it is ready for delivery at the **Christmas Party** in Mid-December.

Below are some good selling points to use:

- All natural Ingredients, No MSG, Preservatives or Salt. Several are also Gluten Free
- Homemade Gourmet Flavor – so good you will be proud to serve it to your family and guests.
- One package makes a “Crockpot size” serving – 2 Quarts or more.
- Makes great gifts – Teachers, housewarming gifts, gift baskets or gifts for business associates.
- Has a one year shelf life.

Here is Jackie’s contact information for forms, where to send her your order/money or have any additional questions.

Jackie Bruno

828 Central Avenue

Hammonton, NJ 08037

609-839-1356

Jacqueline.bruno@verisk.com

GOOD LUCK SELLING THE SOUPS

Cooke Tavern Soups

Healthy, Homemade Soups Made Simple.



ALL NATURAL GOURMET SOUP MIXES

Cooke Tavern Soups



NO
MSG, FILLERS,
PRESERVATIVES,
OR SALT

**MAKES
2 QUARTS**

www.CookeTavernSoups.com

Blacksmith's Black Bean Chili **Candlelight Corn Chowder** 

Colonial Broccoli Cheddar Chowder

Fireside Supper Bean


Ten Shilling Sherried Mushroom 

Barn Raising Country Vegetable

Yankee Doodle Chicken Noodle

Colonel Maxwell's Minestrone

Mi Madre Maria's Chicken Tortilla 

Henna Marie's Potato & Cheese **Farmer Al's Tomato Basil Bisque** **Voila French Onion Soup** 

Peter Piper Stuffed Pepper

Cooke Tavern Soups

Jackie Bruno

**828 Central Avenue
Hammonton, NJ 08037**

609-839-1356

jacqueline.bruno@verisk.com










Seller: _____

Coordinator: _____

Organization: _____

ALL SOUPS \$8.00 EACH OR ANY 4 FOR \$30.00

Cooke Tavern Soups Make Great Gifts!

Autumn Harvest Pumpkin Lentil 
Blacksmith's Black Bean Chili 
Candlelight Corn Chowder 
Colonial Broccoli Cheddar Chowder
Fireside Supper Bean
Ten Shilling Sherried Mushroom 
Barn Raising Country Vegetable
Yankee Doodle Chicken Noodle
Colonel Maxwell's Minestrone
Mi Madre Maria's Chicken Tortilla 
Henna Marie's Potato & Cheese 
Farmer Al's Tomato Basil Bisque 
Voila French Onion 
Peter Piper Stuffed Pepper NEW! 

Easy to
prepare with
all natural
ingredients.

**MAKES
2 QUARTS!**

**TOTAL
AMOUNT
DUE \$**

Name / Phone / Email

[illegible]

Gluten Free

Thank You For Your Support!

Total Due | \$

Our Members

2019-2020 Officers

President	Marilyn Surma, CPIW	msurma@glenninsurance.com
President Elect	Francine Yotsko, AINS, CIIP, CLP	fyotsko@verisk.com
Vice President	Jacqueline Bruno	jacqueline.bruno@verisk.com
*Secretary	Margaret “Peg” M. Miedel, SCLA, CFE, CPIW	mmiedel@comcast.net
*Treasurer	Deborah Swanseen	dswanseen@gmail.com

2019-2020 AC IAIP ROSTER

Joanne H. Adams	Marsh & McLennan Agency	joanneadams54@gmail.com
Mary C. Corvaia, AU, CPIW	Nationwide	mcorvai@nationwide.com
Barbara Fucetola, CIC, CISR	Retired	bordille@aol.com
Robin Jaekel	Glenn Insurance, Inc.	rjaekel@glenninsurance.com
Barbara Lee, CPIW	Glenn Insurance, Inc.	blee@glenninsurance.com
Gina Lushina, AAI, CISR, CPIW	Glenn Insurance, Inc.	glushina@glenninsurance.com
Barbara Munson, AAI, CISR, CPIW	Glenn Insurance, Inc.	bmunson@glenninsurance.com
Nancy C. Nelson, AAI, CPIW	Egery Nelson Insurance	eni4nancy@aol.com
Kelly A. Rimmele	Glenn Insurance, Inc.	krimmele@glenninsurance.com
Michael M. Smith, AU, AIS, CPIW, DAE		
ACS, AINS	Glenn Insurance, Inc.	hopewellholly@aol.com
Christine E. Taylor, ACSR, CIIP, CRIS,		
MLIS	Jersey Coast Insurance	christine@jerseycoastins.com
Susi Turner	Glenn Insurance, Inc.	sturner@glenninsurance.com
Sharon Walls, AIC, CISR	Glenn Insurance	swalls@glenninsurance.com
*Barbara Whitlock, CPCU, AIM, CPIW	Retired	bwhitlock1029@yahoo.com
*Linda L. Wilson, AAI, AIS, CPIW	Retired	wdrstr@aol.com

*Retired Members

Our Members are the Heart of our Association



OUR PRESIDENTS

1953-1955	Virginia Wray
1955-1957	Betty Guth
1957-1959	Evelyn Sherman
1959-1960	Annabelle Killer
1960-1962	Betty Guth
1962-1964	Mary Smith
1964-1966	June C. Glenn, CPCU, CPIW
1966-1968	Dorothy M. Benner
1968-1970	Loretta Leach, CPIW
1970-1972	Doris Katz
1972-1974	Joan Brunetti, CPIW
1974-1976	Martha Poley
1976-1978	Yvonne Stewart
1978-1980	Olga Davies, CPIW
1980-1981	Linda Casto, CPIW
1981-1983	Barbara Whitlock, CPCU, AIM, CPIW
1983-1985	Ella Risso
1985-1987	Janet Montgomery, CPIW
1987-1989	Carol Massare, CPCU, CPIW
1989-1991	Gina Lushina, AAI, CPIW, CISR
1991-1993	Loretta Malick, CPCU, CPIW
1993-1995	Barbara Lee, CPIW
1995-1997	Lynne Schmitter, CPIW
1997-1999	Maria Mosca, AIS, AIC, CPIW
1999-2001	Margaret "Peg" Miedel, SCLA, CFE, CPIW
2001-2003	Stacy DeDomenicis, AAI, CPIW
2003-2005	Barbara Whitlock, CPCU, AIM, CPIW
2005-2007	Margaret "Peg" Miedel, SCLA, CFE, CPIW
2007-2009	Joanne Adams
2009-2011	Kelly Rimmele
2011-2013	Jennifer V. Modica, CIIP, CLP
2013-2016	Joanne Adams
2016-2017	Mary C. Corvaia, AU, CPIW
2017-2019	Kelly Rimmele
2019-Present	Marilyn Surma, CPIW

